



*Industrial Real Estate for the Tennessee Valley Region*

**Bob Thornton, SIOR**  
**Director, Industrial Real Estate**  
**Baker Realty Company, Inc.**

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*Bob Thornton is Director of Industrial Real Estate for Baker Realty Company, specializing in the selling and leasing of industrial property in Knoxville and throughout the East Tennessee Valley Region. Bob is an active member of the Society of Industrial and Office Realtors (SIOR) with twenty three years of experience in industrial development and industrial real estate brokerage.*

**Select Clientele**

<i>Kellogg's</i>	<i>Continental Air</i>	<i>PBR Industries</i>	<i>Ingram Books</i>
<i>GE Transportation</i>	<i>Avery Dennison</i>	<i>GE Polymers</i>	<i>Food Lion</i>
<i>Interstate Brands</i>	<i>Levi Strauss</i>	<i>Power Systems</i>	<i>Mission of Hope</i>
<i>Federal Express</i>	<i>Whirlpool Corp.</i>	<i>Republic Plastics</i>	<i>Jeld Wen Industries</i>
<i>TNT Logistics</i>	<i>Carlisle Tire</i>	<i>Honda (America)</i>	<i>Poly-One Corporation</i>
<i>Comcast</i>	<i>Packaging Corp.</i>	<i>Brunswick Corp.</i>	<i>Masterbrand Cabinets</i>
<i>Toyota (America)</i>	<i>WESCO</i>	<i>American Bottling</i>	<i>OZYX, USA</i>
<i>Siemens Corp.</i>	<i>Waste Management</i>	<i>Transmission Tech</i>	<i>R&amp;L Carriers</i>

**Career Summary**

*After graduating from the University of Tennessee, Knoxville in 1979, Bob began his career with Caterpillar in industrial sales of material handling equipment. In late 1980, Bob was employed as an industrial development consultant for the Tennessee Department of Economic and Community Development. Bob served as a liaison to corporations, industry executives, state representatives and local communities in East Tennessee for the purpose of recruiting new industry to the area. In 1985 he joined Baker Realty Company as an Industrial Real Estate Broker and since then has been involved in hundreds of industrial sales and leasing transactions involving buildings and industrial acreage sites in and around Greater Knoxville and the Tennessee Valley Region.*

**Professional Affiliations**

- Knoxville Chamber of Commerce - Member*
- Society of Industrial Office Realtors (SIOR) 1995*
- Tennessee Industrial Development Council - Member*
- East Tennessee Industrial Council - Vice President (1983), President (1984)*

**Education / Economic Development**

- University of Tennessee, Knoxville - B.S. Business Administration / Marketing (1979)*
- Economic Development Institute Graduate 1982 / 1983, University of Oklahoma, Norman*
- Georgia Institute of Technology, Industrial Development Course (1984)*